**Email Content**

When working on a case in the foreign national space, there are a few carriers you can rely on to make the process seamless. With robust country lists, easy-to-access translation services, and more, they can turn otherwise tricky cases into wins. Read on to learn how we were able to successfully place a recent foreign national case with $20,150 in target premium!

Situation

A 65-year-old male foreign national from Uruguay was seeking $2,000,000 of term coverage.

Solution

* In this case, the Client was looking for term coverage and his medical records were from Uruguay. Our recommended carrier was able to take the case with an efficient, client-friendly process:
* Unlike most carriers, this one offered term on foreign nationals
* Uruguay is an “A” country
* This carrier reads medical records in Spanish and does not require a translation service.
* This carrier also allows for the use of a power of attorney on policy delivery.
* All these factors made the carrier the insurance company of choice for this case, placing $20,150 in target premium for us.

Drop me a note or give me a call if you want to take a closer look at how we can help you solve complicated cases!