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In a recent case, a 48-year-old female was seeking $15M in IUL coverage. All was well until we were informed that the client could not financially justify the request coverage. Upon receiving this news, we worked to re-package the financial underwriting of the case, turning it into a win.

Interested in learning how we made it happen? Contact me today!

#casesuccess, #lifeinsurance, #financialunderwriting