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Selling Indexed UL with living benefits? We see a simple case design mistake in the market that effectively eliminates the client’s ability to access both retirement income and living benefits from these policies. This is obviously a massive problem for clients and advisors alike when claim time arrives and the benefits they expect are nowhere to be found. Fortunately, this easy to solve, even on an in force policy.

Interested in learning more? Let’s chat!

#lifeinsurance #livingbenefits #indexedul