**LinkedIn Post Content**

In a recent case, a couple, male 47 years old and female 44 years old, were seeking $10M of survivorship coverage to place in a trust. After the female’s EKG exam showed atrial fibrillation with no prior history noted in her records, a Carrier was initially only able to offer Non-Smoker Table G.

Interested in finding out how we were able to bring a different perspective to the case, leading to a Standard offer and placed case? Contact me today!

#casesuccessm #lifeinsurance, #cardiachistory