**Email Content**

In a recent case, a request to skip the traditional insurance exam worked out in our favor, as we were able to recommend a carrier with a special underwriting program for high-net-worth clients, resulting in $46,000 of target premium. Read on to see how we made it happen!

Situation

A 58-year-old high-net-worth individual who had recently completed his annual executive physical did not want to complete a traditional insurance exam, which he viewed as duplicative.

Solution

We researched various options on how to proceed without a traditional insurance exam on such a large line of insurance, knowing that multiple carrier programs are now in market that would be perfect for this case.

Ultimately, the program we presented allowed the carrier to receive $46,000 in target premium.

Drop me a note or give me a call if you want to take a closer look at how we can help you solve complicated cases!